Crosspointe Swim and Racquet, Inc. Approved 2021 Budget

| | Approved | Approved | |
|--|-------------|-------------|-----------|
| Description | 2020 Budget | 2021 Budget | Changes |
| Grand Total Net Surplus or Loss | 0 | 0 | 0 |
| Grand Total Resources: | 1,880,138 | 1,765,814 | (114,324) |
| Grand Total Expenses: | 1,880,138 | 1,765,814 | (114,324) |
| Current Net Income: Surplus or Loss | (73,000) | (146,872) | (73,872) |
| Total Current Year Income: | 1,577,916 | 1,492,600 | (85,316) |
| Total Current Year Expenses: | 1,650,916 | 1,639,472 | (11,444) |
| Replacement Reserve Items Summary | 229,222 | 126,342 | (102,880) |
| Replacement Reserve Interest | 15,000 | 15,000 | 0 |
| Capital Replacement Reserves | 214,222 | 111,342 | (102,880) |
| Oper Res: CY Inc Trans out +/Excess in - | 73,000 | 146,872 | 73,872 |
| Oper Res Transfer for - CY Exp: Cap Improvements | 73,000 | 38,533 | (34,467) |
| Oper Res Transfer For/To - CY Exp/Income: + For/- To | 0 | 108,339 | 108,339 |
| Description | 2020 | 2021 | Changes |
| General Assessments | 1,404,000 | 1,404,000 | 0 |
| Verizon Payments | 13,116 | 13,500 | 384 |
| Collection Fees | 0 | 0 | 0 |
| Legal Fee Reimbursement | 3,000 | 4,000 | 1,000 |
| Miscellaneous Pool Income | 8,000 | 0 | (8,000) |
| Associate Membership - Pool | 113,000 | 45,200 | (67,800) |
| Newsletter Advertisement | 17,000 | 13,000 | (4,000) |
| Community Ctr/Pool Rental | 5,000 | 1,000 | (4,000) |
| Operating Interest Income | 7,000 | 5,000 | (2,000) |
| Late Fees | 7,500 | 6,600 | (900) |
| Tennis Key Income | 300 | 300 | 0 |
| Misc Income Resale | 0 | 0 | 0 |
| Bad Debt Recovery | 0 | 0 | 0 |
| NSF Income | 0 | 0 | 0 |
| Subtotal Current Year Income | 1,577,916 | 1,492,600 | (85,316) |
| Operating Transfer: Capital Improvments | 73,000 | 38,533 | (34,467) |
| Oper Transfer - CY Income | 0 | 108,339 | 108,339 |
| Subtotal Trans from Oper Reserves | 73,000 | 146,872 | 73,872 |
| Total Current Year Income | 1,650,916 | 1,639,472 | (11,444) |
| Cap Replace Res Interest Income | 15,000 | 15,000 | 0 |
| Cap Replace Res Transfer: Replace | 214,222 | 111,342 | (102,880) |
| Subtotal Trans from Capital Reserves | 229,222 | 126,342 | (102,880) |
| Grand Total Resources: | 1,880,138 | 1,765,814 | (114,324) |
| Expenses | | | |
| Administrative Management Control | E4.000 | 55.700 | 1.001 |
| Management Contract | 54,688 | 55,782 | 1,094 |
| Management Fees | 205,500 | 208,600 | 3,100 |
| Management Reimburseables | 22,000 | 19,400 | (2,600) |
| Special Projects | 5,000 | 5,000 | 0 |
| BOT Expense/Minutes | 2,600 | 2,600 | 0 |
| Postage/Cert Mail | 1,500 | 1,500 | 0 |
| Office Supplies | 2,100 | 2,100 | 0 |
| Misc. Admin | 1,000 | 1,200 | 200 |
| Permits, Licenses & Fees | 4,500 | 4,500 | 0 |
| Legal Fees | 18,000 | 15,000 | (3,000) |
| Bad Debt Expense | 1,500 | 1,500 | 0 |
| Audit & Tax Preparation | 7,000 | 7,100 | 100 |
| Printing/Copying | 4,100 | 4,600 | 500 |
| Federal Income Taxes | 5,000 | 10,500 | 5,500 |
| State Income Taxes | 2,000 | 3,700 | 1,700 |
| Total Admin Expense | 336,488 | 343,082 | 6,594 |

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|--|---------------------|---------------------|-----------------|
| Insurance | 2020 | 2021 | Changes |
| Master Policy & WC | 25,500 | 25,500 | 0 |
| Directors & Officers Liability | 5,300 | 5,300 | 0 |
| Total Insurance Expense | 30,800 | 30,800 | 0 |
| Facilities | | | |
| Facilities | 205.000 | 240,000 | 44.000 |
| Trash Collection | 305,000 | 316,000 | 11,000 |
| Janitorial Services | 10,500 | 10,300 | (200) |
| Comm.Cntr Repairs/Maint/Painting Security System | 5,000 3,200 | 32,000 3,200 | 27,000 0 |
| General Facility Repair & Maint | 22,000 | 22,000 | 0 |
| Total Facilities: Land & Bldg Expense | 345,700 | 383,500 | 37,800 |
| Open Space | | | |
| Grounds Maintenance | 160,134 | 157,787 | (2,347) |
| Grounds Other | 12,000 | 12,000 | 0 |
| Fence Repairs & Maint. | 2,500 | 2,500 | 0 |
| Snow Removal | 4,000 | 4,000 | 0 |
| Tree Removal/Replacement | 44,000 | 44,000 | 0 |
| Pond Maintenance | 15,000 | 15,000 | 0 |
| Irrigation Repairs | 4,500 | 4,500 | 0 |
| Landscape - minor shrub replacement | 5,000 | 5,000 | 0 |
| Open Space Other | 13,000 | 13,000 | 0 |
| Community Clean Up Fund | 200 | 200 | 0 |
| Grass to Forest Initiative | 0 | 750 | 750 |
| Open Space Encroachment/Enforcement | 2,000 | 2,000 | 0 |
| Trail Maint. | 37,500 | 19,865 | (17,635) |
| Erosion Control | 10,000 | 23,975 | 13,975 |
| Total Open Space | 309,834 | 304,577 | -5,257 |
| Tennis | | | |
| Tennis Court Repair/Main Expense | 16,500 | 16,500 | 0 |
| Tennis Activities (Social) | 0 | 0 | 0 |
| Total Tennis | 16,500 | 16,500 | 0 |
| Pool Operations | | | |
| Pool Management | 183,200 | 184,900 | 1,700 |
| Pool Management, Contract Sep | 2,000 | 5,000 | 3,000 |
| Life Guard Bonus | 500 | 1,000 | 500 |
| Pool Repairs & Maintenance | 20,500 | 22,200 | 1,700 |
| Pool Chemicals | 17,500 | 17,500 | 0 |
| Pool Furniture | 10,300 | 6,000 | (4,300) |
| Pool Activities | 0 | 0 | 0 |
| Pool ID System | 1,600 | 1,600 | 0 |
| Total Pool Expense | 235,600 | 238,200 | 2,600 |
| Utilities | | | |
| Electricity | 25,000 | 25,000 | 0 |
| Water & Sewer | 10,000 | 10,000 | 0 |
| Telephone | 7,700 | 9,600 | 1,900 |
| Total Utility Expense | 42,700 | 44,600 | 1,900 |
| Community Programs | | | |
| Newsletter Expense | 26,000 | 26,000 | 0 |
| Children's Activities | 1,500 | 0 | (1,500) |
| Social/Recreation Programs | 5,500 | 12,450 | 6,950 |
| Communications Committee | 500 | 2,500 | 2,000 |
| Web Site | 3,900 | 3,900 | 0 |
| BoT -B&FC Vol Party | 1,300 | 0 | (1,300) |
| Community Patrols | 22,000 | 22,000 | 0 |
| Neighborhood Watch | 0 | 0 | 0 |
| | - | | |
| Total Comm Program Expense | 60,700 | 66,850 | 6,150 |
| _ · | 60,700 1,378,322 | 66,850 1,428,109 | 6,150 49,787 |
| Total Comm Program Expense Subtotal CY Operating Exp | | | |
| Total Comm Program Expense | | | 49,787 |
| Total Comm Program Expense Subtotal CY Operating Exp Capital Replace Reserves Contribution | 1,378,322 | 1,428,109 | |

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| | 2020 | 2021 | Changes | | | | |
|---|--|---|---|---------------------------------------|-----------|-----------|----------|
| Operating Reserves Contribution | 29,754 0 | | | | | | |
| Operating Reserves | | 0 | (29,754) | | | | |
| Risk Reserve, Fencing | | 0 0 0 | 0 0 0 | | | | |
| Capital Improvement Fund | 0 | | | | | | |
| Other Reserves (Legal) | 0 | | | | | | |
| Total Contrib to Operating Reserves | 29,754 | 0 | (29,754) | | | | |
| CY Income Interest Contribution | | | | | | | |
| Oper Res Interest | 0 | 0 | 0 | | | | |
| Total CY Income Interest | 0 | 0 | 0 | | | | |
| Capital Improvements | 2,000 70,000 0 1,000 0 73,000 | 12,533 26,000 0 0 0 38,533 | 10,533 (44,000) 0 (1,000) 0 | | | | |
| Capital Improvements, OSC | | | | | | | |
| Cpital Improvements - Pond/Trail Capital Improvements - Tennis Capital Improvements - Pool Capital Improvement - Entrance Landscaping Total Cap Improve Res | | | | | | | |
| | | | | Operating Expense - Other | 0 | 0 | 0 |
| | | | | Total Cap Improvements | 73,000 | 38,533 | -34,467 |
| | | | | Total CY Operating Expenses: | 1,650,916 | 1,639,472 | (11,444) |
| | | | | Cap Replace Res Interest Contribution | | | |
| Cap Res Int Contrib | 15,000 | 15,000 | 0 | | | | |
| Capital Replacement | | | | | | | |
| Capital Reserves: OSC | 33,000 | 37,083 | 4,083 | | | | |
| Capital Reserves: Pool | 26,222 | 19,259 | (6,963) | | | | |
| Captial Reserves - Management | 95,000 | 55,000 | (40,000) | | | | |
| Capital Reserves - Tennis | 60,000 | 0 | (60,000) | | | | |
| Total Cap Replace Res | 214,222 | 111,342 | (102,880) | | | | |
| Total Capital Reserves | 229,222 | 126,342 | (102,880) | | | | |
| Grand Total Expenses: | 1,880,138 | 1,765,814 | (114,324) | | | | |
| Net Income or Loss: | 0 | 0 | 0 | | | | |